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Concept Searching Expands Senior Executive Team

Concept Searching welcomes industry veteran Don Miller as Vice President of Business Development

McLean, VA – January 22 – Concept Searching, developers of concept based search, automatic classification, semantic metadata generation, and taxonomy management software has hired industry veteran Don Miller as Vice President of Business Development. The addition of Miller to Concept Searching’s management team will provide additional depth and experience to handle Concept Searching’s rapid growth.

“We are delighted to have someone of Don’s background and expertise join our team. Don possesses the unique combination of experience and industry knowledge that will continue to build on Concept Searching’s reputation,” said Martin Garland, President. “Adding Don to our team illustrates our commitment to invest in our continued growth. His exceptional track record of success and ability to enter new markets will help us meet our aggressive sales goals,” he continued.

Miller comes to Concept Searching with more than sixteen years of business development experience and has successfully delivered top performing sales results for a variety of companies in the industry. Prior to Concept Searching Miller has served in senior management positions at Interse, Mondosoft, Inc. and Fatwire, Inc. In these roles, Miller was responsible for managing U.S. sales teams, client relationships, channels, OEM and co-branded partners.

“I am excited about joining the Concept Searching team,” said Miller. “My career has been focused on delivering world class solutions that deliver significant bottom-line results. It is very rewarding to become a part of Concept Searching at this stage of growth. I am looking forward to making a contribution to Concept Searching’s ongoing success and the ability to provide best of breed solutions to the U.S. market.”

About Concept Searching

Founded in 2002, Concept Searching’s software products deliver concept based search, auto-classification, compound term metadata generation, and taxonomy management from the desktop to the enterprise. Concept Searching is the only statistical metadata generation and classification software company in the world that uses concept extraction and compound term processing to significantly improve access to unstructured information. Headquartered in the U.K. with offices in the U.S. and South Africa, Concept Searching solves the problem of finding, organizing, and managing information capital. For more information about Concept Searching’s solutions and technologies please visit www.conceptsearching.com.

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